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ARIZONA CORPORATION COMMISSION 12

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June 12, 2000

Ali Aliabadi Director of Licensing Enkido, Inc. 401 Hackensack Avenue, 5th floor Hackensack, NJ 07601

RE: Enkido, Inc.

Docket No. T-03882A-00-0356

Dear Mr. Aliabadi:

On May, 2000, Enkido, Inc. filed an application for a CC&N to provide telecommunications service in the State of Arizona. Pursuant to A.A.C. R14-2-1104(E), the Applicant is required to publish legal notice of the application in all counties where services will be provided no later than 20 days after the application is filed. The Applicant must file with the Commission copies of the affidavits of publication for each newspaper in which public notice in this matter was published. The Arizona Republic is the only singular publication which is sufficient for statewide publishing of legal notice. The Arizona Business Gazette is only sufficient for Maricopa County.

Additionally, in order for Staff to continue with its review of this application, the following information must be submitted:

- A. Create a copy of your Company's most recent balance sheet. Even if this is a very basic statement, we need to at least see a balance sheet.
- B. Provide pro forma financial statements for the next 2 years, including the following: balance sheet, income statement, and cash flow statement.
- C. Provide a 5 year business plan for your company.
- D. Please explain how you will acquire funding for your proposed operations in the State of Arizona.
- E. In your description of services, you state that you seek to provide services to "business customers throughout the state of <u>Massachusetts</u>." Please provide clarification with a revised description if necessary.

- F. In your application, you state that you will lay and operate your own fiber infrastructure with your own equipment. Please give a detailed description of your equipment.
- G. Will your customers by required to (or have the option to) pay advances, prepayments, or deposits for any of your products or services? (Please note that prepaid calling cards are considered de facto prepayments by the Commission.)
- H. Provide a customer service number.
- I. Will your customers be able to access alternative toll service providers or resellers via 1+ or 101XXXX access, if your system becomes non-operational?
- J. Provide the name of the company or companies whose services you resell.
- K. List the states in which you have applied for authority to offer telecommunications services, and indicate the services you applied for in each state.
- L. List the number and types of interconnection agreements you have entered into, along with the companies with which you have agreements.
- M. List the states in which you currently offer any telecommunications services.
- N. Pursuant A.A.C. R14-2-1108, please submit a petition for competitive classification which includes the following information: description of the general economic conditions that exist which make the relevant market for the service one that is competitive; number of alternative providers of the service; estimated market share held by each alternative provider of the service; names and addresses of any alternative providers of the service that are also affiliates of your company; ability of alternative providers to make functionally equivalent or substitute services readily available at competitive rates, terms, and conditions; and other indicators of market power, which may include growth and shifts in market share, ease of entry and exit, and any affiliation between and among alternative providers of the services.

This information must be received by Docket Control within 30 days of the date of this letter. Please mail an original plus 10 copies to: Docket Control, Arizona Corporation Commission, 1200 W Washington Street, Phoenix, AZ 850070-2927. If no response is received within 60 days of the date of this letter, Staff will recommend that the application be terminated. If the application is terminated, the Applicant cannot provide its proposed telecommunications services in Arizona, until such time as a new application is filed with and approved by the Commission.

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Remember that information submitted for a CC&N should be made public record (including financial statements). If you have any questions, please contact me at (602) 542-0742. Thank you for your prompt response to this request.

Respectively,

Marta Kalleberg